



## Coaching and Performance Management: Developing and Inspiring Leaders (Hardback)

By Bahaudin Ghulam Mujtaba

Ilead Academy, United States, 2007. Hardback. Book Condition: New. New.. 231 x 155 mm. Language: English . Brand New Book \*\*\*\*\* Print on Demand \*\*\*\*\*. Coaching and Performance Management: Developing and Inspiring Leaders is about enhancing human capacity and development. In this book, coaching is focused on developing a trusting relationship with others, as well as on clarifying expectations and goals, thereby leading to specific action plans for their achievement. Coaching is not an innate skill, but rather it is learned. It occurs through one's life personally and professionally. Effective coaching is, and it can be, one of the most important functions managers perform because it communicates performance levels, expectations, importance of the tasks and responsibilities, and a caring attitude. The skills and behaviors of effective coaches are presented and thoroughly discussed. This book is appropriate for current and aspiring managers, leaders, scholars, and training and development professionals. This book defines coaching as the continuous process of conversational collaborations and interactions aimed at assisting others to unlock and realize their full potential one task and one skill at a time, and at a pace appropriate for the person being coached. The essence of coaching is unlocking people's potential,...



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